

STATEMENT OF AVERAGE GROSS COMPENSATION 2020

India



HOW TO ENROLL:

NHT Global members enroll for the following reasons:

- To buy products at a discounted rate for personal consumption
- To sell products for retail profit
- To build a network and sponsor others who plan to personally use or sell product

Some customers enroll in our network for personal consumption and receive only the discounted rate on product purchases and do not actively build a team or a business with NHT Global. These members, which consists of 61% of our IN Active membership, did not receive any commissions from NHT Global in 2020.

EARNINGS OPPORTUNITIES:

- Through retail sales by purchasing NHT Global products at a discounted rate and selling product from your inventory
- Through retail sales captured via your NHT Global replicating website retail cart (product is shipped direct from NHT Global to your retail customer)
- Through product sales to preferred customers
- By building a network and enrolling others who purchase NHT Global products to either sell via retail or use personally

Note: Money cannot be earned solely through sponsorship – sales are required.

MORE ABOUT THE BUSINESS:

- Most people start their NHT Global business by selling to their personal network of friends and family because they believe in the value and benefits of the products. By referring these people to NHT Global products, they themselves are able to make a little extra money.
- Members appreciate the freedom and flexibility of choosing how and when to work.
- Building a successful NHT Global business takes hard work and time.
- Like all businesses, some members will succeed, while some will not.
- Members enjoy free initial enrollment and there are no ongoing required product purchases.
- Through NHT Global's Preferred Customer Program, preferred customers can purchase products at a 10% discount. Preferred Customers are not eligible to participate in the NHT Global Compensation Plan and are not permitted to sell NHT Global products, earn commissions, or build a team.

RETAIL SALES INFORMATION:

- Distributors are eligible to buy NHT Global products at a discount.
- Distributors earn the difference between the preferred customer price / retail price / wholesale price of the product and the discount the Distributors qualify for based on their rank.
- Discounts are offered for Distributors who attain certain ranks based on the volume of product they purchase:

	RANK	DISCOUNT
	PLATINUM	30%
	GOLD	30%
	EMERALD	30%
	RUBY	10%

EARNINGS INFORMATION:

- Most Distributors enroll to receive a discount on NHT Global product purchases, however, NHT Global does pay one of the highest commission rates in the industry.
- During 2020, 83% of our active INDIA members who worked on building a business with NHT Global earned a commission and 17% did not earn any form of compensation.
- In addition to any retail profit, of those who worked on building a business with NHT Global, approximately:
 - 71% earned between \$1 and \$500 in commissions annually.
 - 9% earned between \$1001 and \$5,000 in commissions annually.
 - 3% earned more than \$5,000 in commissions.

ADDITIONAL INFORMATION:

- If you have unopened products, you can return them within a year of the purchase date for a refund and cancel your membership. Products can be returned up to 12 (twelve) months from the time of order for whatever reason, and subject to such return, NHT Global shall repurchase all product that are in a current, reusable and resalable condition at a price not less than 90% (ninety percent) of the original net cost to the participant minus any commissions paid to the distributor as a result of the sale of the returned product. In case of cancellation of membership the rank related discount does not apply on consumed product and the deduction of cost consumed product from the returned value of goods is done as per wholesale price of product.
- Please contact member.compliance@nhtglobal.com for more information.

Natural Health Trends defines Active Members as those that have placed at least one product order with the Company during the preceding twelve-month period.